

# HBA

330-345-1293  
hba3690@aol.com  
www.whhba.com



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# FOCUS

HOME BUILDERS ASSOCIATION of WAYNE & HOLMES COUNTIES

## INAUGURAL & AWARDS BANQUET

The Inaugural of  
Steve Nolletti

The Pines Restaurant  
1319 N. Millbourne Rd, Orrville  
January 19, 2017, 5:30

**RSVP by January 10!**

\$65.00 couple. Cash bar.

DJ, Bret Cart, Country, Soft Rock & Oldies

THE HBA OFFICE WILL BE CLOSED:

Dec. 16-Jan. 2

Messages will be checked

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## Focus on Membership

### How do I become a Spike?

Before becoming a Spike, you are a Spike candidate. That means you have earned between one and five and a half credits. Once you earn your sixth credit, you become an official NAHB Spike! Spike credits are earned by recruiting and retaining NAHB and Council members.

### How do I earn Spike credits?

Spikes earn one credit for each new Builder or Associate member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically gets one renewal credit. Every year the member renews thereafter, the sponsoring member will receive a ½ renewal credit.

### What are the Spike levels?

SPIKE CANDIDATE	1-5 Credits
SPIKE	6 Credits
LIFE SPIKE	25 Credits

UP FOR RENEWAL

Mast Builders  
Miller Homes



### *LIFE SPIKE Thru 10/31/16*

Terry Pol	288
Gerald Swartzentruber	216
Ed Suttle	169
Dave Schlabach	168
Greg Starr	133
Ron Lechner	120
Terry Eaton	106
Alan Ratliff	96
Paul Miller	87
Connie Curren	63
Rob Yoder	61
Marlin Yoder	58
Tony Mullet	54
Dave Suttle	52
Wayne Riggerbach	50
Sue Williams	47
Atlee Yoder	45
Steve Nolletti	45
Ken Weaver	35

### *WORKING TOWARDS LIFE SPIKE*

Wayne Yoder	20
Mark Zollinger	18
Jeremiah Swartzentruber	15
Michael Downs	14
Merle Stutzman	14
Mark Dorffer	12
Bill Williams	12
Steve Miller	10
Ivan Yoder	7

### *HONORARY LIFE MEMBERS*

Leroy Mullet	2002
Stan Galehouse	2003
Ben Weaver	2003
Paul Miller	2004
Terry Pol	2004
Atlee Yoder	2007
Ron Lechner	2015
Tony Mullet	2015
Wayne Riggerbach	2015
Dave Showers	2015
Ed Suttle	2015



## *A Message from your Chairman of the Board Merle Stutzman*

Well the year has gone by quickly. It has been a pleasure serving as your HBA Chairman for 2016. Our industry along with our local HBA has been through some tougher times over the last 5-8 years but we are headed the right direction. We as an association have been successful due to your continued support, some tougher decisions with our budget from year to year to invest and spend wisely in the important things that help our industry. We as the board want to thank all of you for your continued support this year and as we head into 2017 we ask you to consider how you can continue to help support and grow our HBA. The social committee will plan some great events for the next year and if you haven't attended many monthly events I would encourage you to commit to attending at least some of these events next year. The Inaugural will be January 19th at the Pines, call Debbie and reserve your spot at a table.

I want to wish you all a Merry Christmas and a Happy New Year as you spend time with your family celebrating the birth of our Savior. May you enjoy this great time for year and have a blessed 2017!!

Fine Hardwood Trim, Doors, & Custom Millwork for your Home



*Thank You  
Merle*



# PARADE OF HOMES

www.whhba.com

Presented by the Home Builders Association of Wayne & Holmes Counties



Scattered Site

**July 21-23 & July 28-30, 2017**

**Join the Team - Be a Sponsor!**

**Deadline for Sponsorship with ad copy is May 15, 2017**

**NOTE: The above deadline date is a FINAL.**

### **Our MOST Prestigious Sponsorship**

**THE DIAMOND ONLY \$1,850**

Full page FREE COLOR ad in the Parade Brochure, Color Logo on Cover of Parade Brochure, 1-car Garage space to show off your business, 2 radio spots & additional recognition in most forms of advertising

**Gold Sponsor** **\$1,500.00**

Full page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, a 1-car garage space, 1 radio spot, additional recognition in selected forms of advertising.

**Silver Sponsor** **\$ 750.00**

1/2 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, additional recognition in selected forms of advertising.

**Charter Sponsor** **\$ 350.00**

1/4 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, additional mention in selected advertising.

### **Get Your Name out – Run an Ad in the Brochure**

Glossy Color	\$600.00	(Limited Availability)	9.437" high x 7.437" wide
Full Page Ad	\$445.00	FULL COLOR	9.437" high x 7.437" wide
½ Page Ad	\$285.00	FULL COLOR	4.718" high x 7.437" wide
¼ Page Ad	\$225.00	FULL COLOR	4.718" high x 3.718" wide

**5000 Brochures are distributed 4 weeks prior to the Parade in the grocery stores, restaurants & businesses in Wayne & Holmes Co.**

**NON-MEMBERS WELCOME!**  
**ADD \$300 to all above listed prices.**

*All sponsorships & ads are subject to approval by the Parade committee*



## 2017 BOARD MEMBERS

Chairman of the Board - Steve Nolletti  
Vice Chairman - Wayne Yoder  
Secretary/Treasurer - Scott Morgan  
Immediate Past Chairman - Merle Stutzman

### Directors

Linda Amos • Mark Dorffer • Michael Downs • Alan Ratliff  
Jeff Smith • Dave Suttle • Marlin Yoder • Mark Zollinger

## PARADE DEALS

Now is also the time to get your deals into HBA for the Parade Builders.  
We can present these to the Parade Builders  
at the Parade of Homes Meeting.  
Fax, email, snail mail we take it anyway!

### CareWorksComp Invites you to a FREE Webinar Series Webinar Topic Information Understanding Your Workers' Compensation Options

These webinars will give employers insight about the various rating plan options to save on workers' compensation premium. Content will include information on traditional group rating, group retrospective rating, as well as, BWC's Destination: Excellence programs. With the knowledge gained from these webinars, you will be able to make a well-informed decision that is best for your company.

5 DATES, TIMES ARE ALL 10:00 a.m. - 11:00 a.m.

Tuesday December 20, 2016 • Wednesday, December 28, 2016,  
Tuesday, January 3, 2017 • Wednesday, January 11, 2017 • Tuesday, January 17, 2017

To Register go to:

<https://attendee.gotowebinar.com/rt/1795163116993327106> and choose the date you prefer.

Questions?

If you have any questions please contact CareWorksComp's Sarah Sypniak toll-free at, 1-800-837-3200, Ext. 57245 or via email at [sarah.sypniak@careworkscomp.com](mailto:sarah.sypniak@careworkscomp.com).

*The miracle is  
this:*

*The more we  
share the  
more we have.*

*Leonard Nimoy*



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[nahb.org/MA](http://nahb.org/MA)

## *Committees*

### *WE NEED YOU!*

- COMMUNITY RELATIONS • GOLF OUTING (both)
- MEMBERSHIP • PARADE OF HOMES
- REVERSE RAFFLE
- SOCIAL/GENERAL MEMBERSHIP EVENTS

*We NEED your fresh ideas!!*

## **NEW BENEFIT FOR MEMBERS!**

Do you have a special event you would like the Members to know about?

You can now put run an **ANNOUNCEMENT** in the HBA newsletter for your one time event. A 1/8 page, text only, no website link, for \$40.00 to run once!



## SUPERFLEET ANNOUNCES the 10¢ off per gallon of FUEL Promotion Introductory Offer!!!

With the Speedway SuperFleet Discount Fuel Program, you have all the tools available today to you maximize your fuel management capabilities, utilize a *free* program, & also receive a *volume discount of 5 cents per gallon* after the promotion's end *through your HBA membership!* The 10 cent offer is good only at Speedway, SuperAmerica & Rich Oil. You will get 5 cents at Marathon during & after the promotion. The SuperFleet card is accepted at Pilot, but there is no discount.

### Take a look what SuperFleet Offers:

- No Setup, Annual or Monthly Fees
- Online Bill Presentment & Payment
- Driver/Vehicle Tracking
- PIN Number Security
- Unlimited Verified Driver ID Security
- Fuel & Merchandise Restrictions
- 15% Discount at Valvoline Locations
- Manage Your Account Online 24 Hours a Day, 7 Days a Week
- Billed & Unbilled Transactions Available Online
- Transactions Captured Electronically
- Free instant reports in user friendly excel format
- Acceptance at over 1,400 locations in Ohio, & over 6,000 nationwide locations
- Daily Enhanced Fleet Restrictions that are card specific
- Watch a video presentation & get more information at [www.SuperFleet.net](http://www.SuperFleet.net)



Questions??

Call John Kennedy, Superfleet Account Rep, Northern Ohio  
330-961-7022 • [jmkennedy@superfleet.net](mailto:jmkennedy@superfleet.net)

Sign up today & benefit from the .10 per gallon PROMOTIONAL DISCOUNT for the first 3 full months of billing, for *new* applicants only, using the SuperFleet card at Speedway & Rich Oil locations. Apply for the SuperFleet card now to receive this .10 per gallon limited time offer! Fax in the accompanying application today to 419-420-1417.



## Constructing a better loan.



[westfield-bank.com](http://westfield-bank.com) • 800.368.8930

Mortgages are originated by Westfield Bank, FSB (NMLS #507706). All loans are subject to credit review and approval.



Five-Star Superior Rating from [bauerfinancial.com](http://bauerfinancial.com)

## **Coming up:**

**February 21** Annual Forecast Breakfast with Bob Giacomo

**March 21** (TENTATIVE) Meet your Building Departments/Discussions

**April 18 & May 16**—OPEN—need your ideas OR . . . . .

## ***Business After Hours***

### ***A Great Way to Showcase Your Company***

The HBA invites you to have the members come to you! You can hold a General Membership Event at your Business & showcase your company. All that is required is a little of your time & food!

This is your opportunity to have a “captive audience”. Hold tours, tell all about the history of your company, how it started, how you grew, where you are today & what you see in your future.

The HBA only requires about 15 minutes for a very brief meeting & the rest of the time is yours.

**When?** Generally they are held the 3<sup>rd</sup>. Tuesday of the Month during the months of March – May & September. BUT this is always negotiable!

**Time?** Breakfast at 7:00 a.m. or Dinner at 5:00 p.m., but again this is negotiable. Some have had a 1 hour tour time first, sometimes food first, talk second & tours last, this is your call!

**What?** Food! You know we all like to eat anything!

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*If we ever forget  
that we are One  
Nation Under  
God, then we  
will be a nation  
gone under.*

*Ronald Reagan*





## EXECUTIVE VICE PRESIDENT'S COLUMN

By Vincent J. Squillace, CAE  
Executive Vice President,  
Ohio Home Builders Association

### FALL BOARD MEETING A SHOWCASE FOR ALL

Our recent year end meeting demonstrated the wide breadth of OHBA services provided to the membership. EO's and members shared many ideas and programs which will enhance the membership experience as well as add to the rolls of members. Our government affairs meeting, as usual, laid out for all to see and understand the many items related to government which is important for all to know. We also discussed continued success of past OHBA actions which have been upheld in the courts. Builders were also brought up to date on the latest building code revisions as well as possible challenges to come. Knowledge is power and those who attended are now empowered.

At this meeting we elected future leaders as well as gave due recognition to those who served this year. President Bill Sanderson was duly recognized along with his team for success in 2016.

We were honored to have NAHB chair Ed Brady as our guest. Ed shared much of the knowledge of NAHB and where the national association plans to be with the newly elected Trump administration.

And last, OHBA unveiled the new BEST OF OHIO PROGRAM showcasing outstanding building endeavors throughout Ohio this year. With more than 50 submissions the program was a great success which is sure to grow in the future.

## A bank for your business



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We're an SBA lender



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waynesavings.com

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## Builders Members

89 Homes & Building Imprv.	Ivan Yoder Builders	Straub Homes, Inc.
Berlin Construction	K & M Builders	Suppes Homes
Capstone Custom Homes	Kerricook Construction	Suttle Construction
Dave Schlabach Custom Hms	MD Custom Builders, LLC	Walnut Valley Log Homes
Downs Construction	Mast Builders	Wayne Homes
Fairview Log Homes	Miller Homes	Weaver Custom Homes Inc.
Fred Mathys Construction	Oswald Builders	Yoder Builders
Gasser Builders Inc.	Ratliff Custom Homes Inc.	Zollinger Builders
Greg Starr Builder	Salter Group Quality Homes	
H & H Custom Homes	Schlabach Builders Ltd.	
Homes by JDM Structures	Sommer & Swartzentruber	

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## Associates Members

Albright Welding & Sply.Co.	Holmes-Wayne Elec Co-Op	Olde Parsonage
Alpha Insulation & Siding	Home Appliance Inc. Co	Orrville Trucking & Grading
Alside Supply Center-Massillon	Howard Hanna	ProVia
American Building Mtrls.	Howmar Carpet	Quality SIPS Ltd.
Apple Creek Banking Co.	Hummel Insurance Agency	R & M Spouting
Buckeye Fencing	Justin Haislip State Farm	R J Closets
Buckeye Mobile Power Wash	JR Weaver Trim	Rea & Associates
Chad's 5 Star Lawn Care	Keim Concrete	Re/Max Showcase
Charter One Bank	Keim Lumber	Riceland Flow Care
Commercial & Savings	Kidron Sports Center	Rogers Overhead Door
Daily Record	Kidron Vinyl Rail & Fence	Sherwin Williams Co.
D. Dannemiller Electric	Lehman Painting	Shetler Excavating
Deco-Crete Supply	Lincdor LLC	Spray Foam Solutions
Denco Marketing Co.	Lincoln Way Interiors	Stark Truss Co Inc.
Dutch Country Stone	Lodi Lumber Co.	Steiner Lumber
Eco-Seal Home Solutions	Lowes	Steiner Masonry
Farsight Management	MCTV	Suttle Specialties
Farm Credit Mid-America	Magic Door Inc.	Swiss Valley Fence
Farmers State Bank	Marinello Realty	Sword Excavating
Feikert Sand & Gravel	Metals USA	TimCo Pavement Striping
Fike Agency	Mid-Ohio Concrete	Trademark Distribution
First Choice Exteriors Ltd.	Miller Seamless	Troyer Roofing & Construction
First-Knox National Bank	Mooney & Moses Insul.	Wayne County Title Co.
Frontz Drilling Inc.	Moser Concrete Const.	Wayne Savings Bank
G.E. Baker Construction	Most Paving	Wayne Siding Home Imprv.
Galehouse Lumber Co.	Mt. Hope Fence	Waynedale Truss
Gerber Lumber & Hdwr	Mullet Cabinets	Weaver Concrete Finishers
Grandview Landscaping	Nancy's Draperies	Westfield Bank
HER Realtors	National Carpet Mill Outlet	Wood Floors Unlimited
Hohler Heating & Cooling	North American Title Insurance	Wooster Glass Co. Inc.
Holmes Lumber & Bldg.	North Central Insulation	Yarnell Electric Inc.
Holmes Siding Contractors	Ohio Floor Company	

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## Support/Friends

Ashland/W. Holmes Career Center • Compensation Consultants • Habitat for Humanity  
John Long • Keating Law Offices • Bob Murray • OSU/ATI • Wayne Co. Schools Career Center  
Wayne County Commissioners • Wayne County Park District

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# YOUR HBA

## *2016 Board of Trustees*

Chairman:	Merle Stutzman	330-263-0606
Vice Chairman:	Steve Nolletti	419-368-8108
Secretary/Treasurer:	Wayne Yoder	330-684-1050
Immed. Past Chairman:	Mark Zollinger	330-669-9910

### ***Trustees:***

Linda Amos 330-887-8790	Mark Dorffer 330-857-2021
Scott Morgan 330-264-5767	Alan Ratliff 330-345-6404
Dave Schlabach 330-279-4640	Jeff Smith 330-698-0129
Dave Suttle 330-264-6137	Marlin Yoder 330-567-2647

***NAHB Director:*** Merle Stutzman

***OHBA Director:*** Mark Zollinger

### ***HBA Office:***

Executive Officer: Debbie Tracy-Windom  
330-345-1293 Fax: 330-345-4820  
Email: [hba3690@aol.com](mailto:hba3690@aol.com) Or Visit: [www.whhba.com](http://www.whhba.com)

## **MISSION STATEMENT**

*The Home Builders Association of Wayne & Holmes Counties is committed to professional excellence & dedicated to promoting its members, furthering consumer knowledge & serving the community.*

4973 Cleveland Rd.  
Suite A  
Wooster OH 44691



Happy New Year!