

HBA

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hba3690@aol.com
www.whhba.com



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FOCUS

HOME BUILDERS ASSOCIATION of WAYNE & HOLMES COUNTIES

The HBA giving back to you at the 2016 Family Picnic

FREE

Putt 'n' Stuff, Kansas Road, Orrville,
August 15, 2017, 5:30 p.m.

**Deadline for reservations is
Tuesday, August 8**

All we need is a head count!

You can bring as many people as you want all we request is that
you bring one covered dish per family. Beverages,
Meat & table service provided

You will also receive tickets per company to distribute
as you wish that night!

Directions: From Wooster, take Route 30 east to Kansas Road South



ANNUAL FALL GOLF OUTING

September 1, 2017

Fire Ridge Golf Course.

See Page 4 for more information!

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Focus on Membership

Thank you for Renewing

Daily Record
Homes by JDM
Kidron Sports Center
Kidron Vinyl
Lowe's
Re-Max Showcase
Schlabach Builders
Suttle Construction

Up for Renewal

Alside Supply
Downs Construction
Buckeye Fencing

Advertise in or Sponsor the Monthly HBA Focus Newsletter

300+ are mailed & emailed
each month!

ADS: \$500 a year for 1/4 page ad
includes website link
(\$50 setup per ad change)

SPONSOR: \$100 a month for mention
in the email & front page of the
newsletter includes website link.



LIFE SPIKE Thru 6/30/17

Terry Pol	288
Gerald Swartzentruber	219
Dave Schlabach	173
Ed Suttle	170
Greg Starr	134
Ron Lechner	120
Terry Eaton	108
Alan Ratliff	97
Paul Miller	88
Rob Yoder	65
Connie Curren	63
Marlin Yoder	60
Dave Suttle	57
Tony Mullet	54
Wayne Riggerbach	52
Sue Williams	48
Steve Nolletti	46
Atlee Yoder	45
Ken Weaver	36

WORKING TOWARDS LIFE SPIKE

Mark Zollinger	24
Merle Stutzman	24
Wayne Yoder	20
Jeremiah Swartzentruber	16
Michael Downs	15
Mark Dorffer	14
Bill Williams	12
Steve Miller	12
Ivan Yoder	9

HONORARY LIFE MEMBERS

Leroy Mullet	2002
Stan Galehouse	2003
Ben Weaver	2003
Paul Miller	2004
Terry Pol	2004
Atlee Yoder	2007
Ron Lechner	2015
Tony Mullet	2015
Wayne Riggerbach	2015
Dave Showers	2015
Ed Suttle	2015



*A Message from your
Chairman of the Board
Steve Nolletti*

Not much new on the home building front since the last newsletter.

I am busy as I'm sure all of you are as well.

I could fill this piece with a bunch of "BS" but why waste your time.

Enjoy the second half of the summer.

Until next time.

Steve

**Dream homes can't be built
with dreams alone.**

*Call Farm Credit for home,
lot or construction loans.*

TIM HUDSON

382 West Liberty Street, Wooster, OH 44691
(330)264-2451
e-farmcredit.com



FALL GOLF OUTING

Fire Ridge Golf Course

Friday, September 1, 2017

Registration: 8:00 a.m.—Shotgun start: 9:00 a.m.

\$60.00 per person

\$240 per foursome

Non-Members \$260 per foursome

**Many levels of Sponsorships
with recognition available!**

Hole Sponsors: \$100

Goodie Bag Sponsor: \$100

Baby Ball Sponsor: \$100

Pop/Water Sponsor: \$150

Lunch Sponsor: \$250

Donate a door prize worth \$25 or more

***RSVP REQUIRED BY
AUGUST 28***



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Westfield Bank offers competitive solutions for:

- Construction loans
- Lot loans
- Jumbo loans
- Purchase or refinance loans

Mortgages are originated by Westfield Bank, FSB (NMLS #507706).
All loans are subject to credit review and approval.



2017 HBA Parade of Homes & WQKT/WKVX *Heard you on the radio!*

Each sponsor to receive (6 to 7) 30-second commercials to air FULL TAP (6am-Midnight) on both WQKT-FM & WKVX-AM
In addition, each commercial that is aired will have an additional 30-seconds attached to promote the Parade of Homes
Commercials will air week of 9/18/17 & 9/25/17.

ALL RATES ARE NET TO THE HBA & BILLED BY THE HBA.

Total Package Cost: \$125 per business

BE PARADE SPONSOR

The deadline with ad copy is a drop dead date

JULY 21

**THANK YOU TO THOSE WHO HAVE
ALREADY SIGNED UP:**

Diamond Sponsor: Holmes Lumber

Gold Sponsor: Wayne Savings Community Bank

Silver Sponsors: Apple Creek Bank,

TradeMark Distribution & Westfield Bank

Charter Sponsor: Dannemiller Electric, Howard Hanna,
Howmar Carpet & Nancy's Draperies.

2017 Calendar of Events

August 15	5:30 p.m. Family Picnic RSVP BY 8/8/17	Putt-N-Stuff, Orrville, OH
September 1	8:00 a.m. Fall Golf Outing September 22-24 & September 29-October 1 PARADE OF HOMES	Fire Ridge Golf Course, Millersburg
October 17	5:20 p.m. Reverse Raffle RSVP BY 10/10/17	TO BE DETERMINED
November 14	5:30 p.m. Builders Showcase & Membership/Retention Contest RSVP BY 11/7/17	The Barn Restaurant, Smithville
November 14-15	Ohio Home Builders Association Board Meeting	Hilton Easton, Columbus

ALL DATES & LOCATIONS ARE SUBJECT TO CHANGE CHECK THE NEWSLETTER FOR UPDATES

We're in the offering NAHB members up to \$1,000 business.



2017 Chevrolet Low Cab Forward 3500HD

2017 Chevrolet Silverado 2500HD

2017 GMC Sierra 1500

2017 Chevrolet Express 2500 Cargo Van

NAHB MEMBERS BENEFIT FROM THESE SPECIAL OFFERS.

Members of the National Association of Home Builders (NAHB) can now enjoy a private offer¹ of up to \$1,000 toward the purchase or lease of most new Chevrolet, Buick and GMC vehicles. Choose an eligible vehicle at your local dealer and present your NAHB proof of membership. You can add on incentives from the National Fleet Purchase Program² and Business Choice³ to get the best value on vehicles that run your business. For private offer details, visit nahb.org/gm.



GENERAL MOTORS FLEET



¹Private offer amount varies by model. Up to \$500 offer for retail deliveries and up to \$1,000 offer for fleet deliveries. Valid toward the purchase or lease of eligible new 2016 and 2017 model year vehicles. Customer must take delivery by 1/2/18. Not compatible with other private offers. Not valid on prior purchases. Compatible with many current incentives. Incentives are subject to change without notice. Offer excludes Chevrolet Bolt, Camaro, Chevy SS, Corvette, Sonic, Spark, Trax, Volt, Buick Cascada, Lacrosse, Regal, Verano and all Cadillac vehicles. Additional GM models may be excluded from time to time at GM's sole discretion. See dealer for details. ²Offer available to qualified fleet customers. Not compatible with some other offers. Take delivery by 12/31/17. See dealer for details. ³To qualify, vehicle must be used in the day-to-day operations of your business and not solely for personal/non-business-related transportation purposes. Must provide proof of business. For complete program requirements, including information regarding offers, vehicles, equipment, options, warranties, and ordering, consult your dealer or visit gmbusinesschoice.com. Take delivery by 1/2/18. ©2017 General Motors, LLC. All rights reserved. The marks appearing in this ad are the trademarks or service marks of GM, its subsidiaries, affiliates, or licensors.



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EXECUTIVE VICE PRESIDENT'S COLUMN

By Vincent J. Squillace, CAE

Executive Vice President

OHBA AT THE MID-YEAR MARK

We recently concluded our summer meeting of the board of trustees. As usual, the meeting produced what we normally find; a committed leadership team, interest in learning about the many items with which we are involved, fellowship, and a glimpse at to what the future may hold.

As you know, we are a part of the NAHB federation. We are committed to act in an advocacy role, on your behalf, encouraging affordable housing opportunities before the state government. Along with our national and local partners we are energized to act on your behalf in a variety of ways.

OHBA is your advocate before state government. We have been leading that role for more than sixty years. Our achievements have been significant yielding billions of dollars benefitting the industry and the public in increased affordable housing opportunities.

Our market is the state of Ohio. Builders and associates from across Ohio participate in our effort to serve all. While the market is making gradual effort in striving to reach starts activity from past years, our commitment is as strong as when record levels of activity occurred and Ohio was an economic leader.

Give thanks for this level of commitment to your leaders who so unselfishly give of themselves to assure a strong and effective OHBA working for you. Despite a soft economy the members are still at the forefront of keeping the association strong and effective. This commitment extends into the future so to provide a strong foundation for a viable industry effort for the years to come.

LEGISLATIVE WRAP-UP

After passing out the conference committee report and sending HB 49 to the Governor last week, the House returned this week with votes to override several provisions vetoed in HB 49 by Governor Kasich. The House voted to override a total of 11 vetoes, including nine that deal with Medicaid. The Senate anticipates its return over the summer months to also take up potential veto overrides. Its calendar has not yet been set. While the House wrapped up the Budget bill (HB 49), it also acted on several other items of interest further detailed below.

HB 213 REAL ESTATE APPRAISERS ([Dever, J.](#)) To change the definition of "appraisal" for purposes of the Real Estate Appraiser Licensing Law, to make changes to certain procedures and the exceptions to licensure under that law, to regulate appraisal management companies, and to declare an emergency.

During sponsor testimony, [Rep. Jonathan Dever](#) (R-Cincinnati) explained the bill would bring Ohio into compliance with federal law regarding appraisal management companies (AMC), referencing minimum standards under Dodd Frank. According to both the sponsor and stakeholders pushing the bill, language is required for Ohio lenders to continue to be able to use AMCs to facilitate Federally Related Transactions in our state. HB 213 passed the House 82-8 and has been referred to the Senate Government Accountability and Oversight committee.

HB 199 MORTGAGE LENDING ([Blessing, L.](#)) To create the Ohio Residential Mortgage Lending Act for the purpose of regulating all non-depository lending secured by residential real estate and to limit the application of the current Mortgage Loan Law to unsecured loans and loans secured by other than residential real estate

OHBA LEGISLATIVE REVIEW

HB 199 MORTGAGE LENDING (continued)

As explained by the sponsor and proponent testimony given by the Ohio Mortgage Bankers Association, the bill responds to confusion arising from examiners' interpretations of the current law. The proposal specifies that all mortgage loans - both first and second liens - secured by residential real estate would fall under a single section (ORC 1322) of the law, rather than a different section (ORC 1321) that would cover loans secured by non-real estate collateral and unsecured loans. The bill would have mortgage bankers and mortgage brokers secure licenses under ORC 1322, eliminating a mortgage banker exemption and giving the Division of Financial Institutions authority over all mortgage bankers and mortgage brokers. HB 199 passed the House 67-17 and has been referred to the Senate Insurance and Financial Institutions Committee.

HB 69 TIF DISTRICTS (Cupp, B.) To require reimbursement of certain township fire and emergency medical service levy revenue forgone because of the creation of a municipal tax increment financing district.

HB 69 amends existing Tax Incremental Financing Law to add township fire, emergency medical and ambulance levies to the list of special-purpose levies. HB 69 gives townships the choice of collecting the reimbursement, waiving it, or negotiating a partial reimbursement of the money the levy would have raised but for the TIF. The bill only applies prospectively and to TIFs created by municipal corporations where townships provide the fire, emergency, or rescue services. HB 69 passed out of the House, and has been referred to the Senate Ways and Means

Committee. HB 69 will likely be heard when the legislature returns in the fall.

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We're an SBA lender



Wayne Savings
COMMUNITY BANK

waynesavings.com

Please feel free to contact OHBA with any questions.
800-282-3403
email:
build@ohiohba.com

Builders Members

89 Homes & Building Imprv.	Homes by JDM Structures	Schlabach Builders Ltd.
Aspen Building Company LLC	Ivan Yoder Builders	Sommer & Swartzentruber
Berlin Construction	K & M Builders	Straub Homes, Inc.
Capstone Custom Homes	Kerricook Construction	Suppes Homes
Dave Schlabach Custom Hms	MD Custom Builders, LLC	Suttle Construction
Downs Construction	Mast Builders	Walnut Valley Log Homes
Fairview Log Homes	Miller Homes	Wayne Homes
Fred Mathys Construction	Oswald Builders	Weaver Custom Homes Inc.
Gasser Builders Inc.	Overton Valley Construction	Yoder Builders
Greg Starr Builder	Ratliff Custom Homes Inc.	Zollinger Builders
H & H Custom Homes	Salter Group Quality Homes	

Associates Members

Alpha Insulation & Siding	Holmes-Wayne Elec Co-Op	PPG
Alside Supply Center-Massillon	Home Appliance Inc. Co	Quality SIPS Ltd.
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Apple Creek Banking Co.	Howmar Carpet	R J Closets
Buckeye Fencing	Hummel Insurance Agency	Rea & Associates
Buckeye Mobile Power Wash	JR Weaver Trim	Re/Max Showcase
Chad's 5 Star Lawn Care	Keim Concrete	Riceland Flow Care
Charter One Bank	Keim Lumber	Rogers Overhead Door
CKP Shriner	Kidron Sports Center	Sherwin Williams Co.
Commercial & Savings	Kidron Vinyl Rail & Fence	Shetler Excavating
Daily Record	Lehman Painting	Spray Foam Solutions
D. Dannemiller Electric	Lincdor LLC	Stark Truss Co Inc.
Deco-Crete Supply	Lincoln Way Interiors	Steiner Lumber
Denco Marketing Co.	Lodi Lumber Co.	Steiner Masonry
Dream Maker Bath & Kitchen	Lowe's	Swiss Valley Fence
Dutch Country Stone	MCTV	Sword Excavating
Eco-Seal Home Solutions	Magic Door Inc.	TimCo Pavement Striping
Farsight Management	Marinello Realty	Trademark Distribution
Farm Credit Mid-America	Metals USA	Troyer Roofing & Construction
Farmers State Bank	Mid-Ohio Concrete	Wayne County Title Co.
Feikert Sand & Gravel	Miller Seamless	Wayne Savings Bank
Frank Brothers	Mooney & Moses Insul.	Wayne Siding Home Imprv.
First Choice Exteriors Ltd.	Moser Concrete Const.	Waynedale Truss
First-Knox National Bank	Most Paving	Weaver Concrete Finishers
Frontz Drilling Inc.	Mt. Hope Fence	Westfield Bank
G.E. Baker Construction	Mullet Cabinets	Wood Floors Unlimited
Galehouse Lumber Co.	Nancy's Draperies	Wooster Glass Co. Inc.
Gerber Lumber & Hdwr	National Carpet Mill Outlet	Yarnell Electric Inc.
Grandview Landscaping	North American Title Insurance	Yoder's Greenhouse
HER Realtors	North Central Insulation	
Hohler Heating & Cooling	Ohio Floor Company	
Holmes Lumber & Bldg.	Olde Parsonage	
Holmes Siding Contractors	Orrville Trucking & Grading	

Support/Friends

Ashland/W. Holmes Career Center • Compensation Consultants • Habitat for Humanity
John Long • Keating Law Offices • Bob Murray • OSU/ATI • Wayne Co. Schools Career Center
Wayne County Commissioners • Wayne County Park District

YOUR HBA

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OHBA Director: Mark Zollinger

HBA Office:

Executive Officer: Debbie Tracy-Windom
330-345-1293 Fax: 330-345-4820
Email: hba3690@aol.com Or Visit: www.whhba.com

MISSION STATEMENT

The Home Builders Association of Wayne & Holmes Counties is committed to professional excellence & dedicated to promoting its members, furthering consumer knowledge & serving the community.

4973 Cleveland Rd.
Suite A
Wooster OH 44691



Home Builders Association
Wayne & Holmes Counties

