

HBA



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www.whhba.com



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FOCUS

HOME BUILDERS ASSOCIATION of WAYNE & HOLMES COUNTIES

APRIL BUSINESS AFTER HOURS

**Lincoln Way Interiors &
Dutch Country Stone**

7929 Lincoln Way East, Wooster
Tuesday April 19, 5:30 p.m.

Deadline for RSVP is Tuesday, April 12

Directions: From Wooster take Lincoln Way East (Old Route 30) approximately 2 1/2 miles past Rural King, Lincoln Way Interiors will be on your left before Lowe & Young Tractors & Apple Creek Road.

**WANT TO BUILD IN THE 2016 PARADE?
Last chance to sign up & turn in all your
paperwork is 4/5 at 9:45 am at the HBA**

**THANK YOU TO *LOWES* FOR
BEING OUR MARCH EVENT SPONSOR**

SEE PAGE 12 for information on being an Event Sponsor!

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Focus on Membership

THANK YOU FOR RENEWING

Albright Welding & Supply
Apple Creek Bank
Berlin Construction
Capstone Homes
Chad's Five Star Lawn Care
Dave Schlabach Custom Homes
Gasser Builders
Hohler Heating & Cooling
Holmes Siding
Keim Lumber
Miller Homes
Mooney & Moses Insulation
Oswald Builders
Rogers Overhead Door
Westfield Bank
Yarnell Electric

UP FOR RENEWAL

Eco-Seal Home Solutions
Eli Miller Construction
Kerricook Construction
North Central Insulation
Sommer & Swartzentruber
Waynedale Truss & Panel
Yoder Builders



*Thru 2/29/16
LIFE SPIKE*

Terry Pol	288
Gerald Swartzentruber	214
Ed Suttle	168
Dave Schlabach	163
Greg Starr	132
Ron Lechner	120
Terry Eaton	104
Alan Ratliff	95
Paul Miller	86
Connie Curren	63
Rob Yoder	60
Marlin Yoder	57
Tony Mullet	54
Wayne Riggerbach	48
Dave Suttle	48
Sue Williams	47
Atlee Yoder	44
Steve Nolletti	42
Ken Weaver	35

WORKING TOWARDS LIFE SPIKE

Wayne Yoder	17
Jeremiah Swartzentruber	14
Mark Zollinger	14
Michael Downs	12
Mark Dorffer	12
Steve Miller	9
Merle Stutzman	7
Ivan Yoder	7

HONORARY LIFE MEMBERS

Leroy Mullet	2002
Stan Galehouse	2003
Ben Weaver	2003
Paul Miller	2004
Terry Pol	2004
Atlee Yoder	2007
Ron Lechner	2015
Tony Mullet	2015
Wayne Riggerbach	2015
Dave Showers	2015
Ed Suttle	2015



*A Message from your
Chairman of the Board
Merle Stutzman*

March sure has been great for building new homes. This nice weather will help all of us get new homes started earlier than some years.

We just had our breakfast meeting with City of Wooster and Wayne County building departments. It is always good to meet with our inspectors and building officials to discuss changes and updates in the codes. We are very fortunate to have Building officials that we can talk with and discuss the code, it's intent and what ways we can achieve that. If you weren't at the meeting make sure you are aware of the new smoke detector requirements that went into affect January 1st of this year. A big thank you to Ray and Tim for taking the time to attend and bring their inspectors along to help us all stay on the same page.



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Enjoy this nice weather and as spring approaches it will only get better.

Merle

PARADE DEALS

Now is also the time to get your deals into HBA for the Parade Builders. We can present these to the Parade Builders at the April 5 Parade of Homes Meeting. Fax, email, snail mail we take it anyway!

THANK YOU TO THOSE WHO HAVE ALREADY SENT IN DEALS:

Apple Creek Bank, Gerber Lumber, Holmes Lumber, Kidron Vinyl, Orrville Trucking & Wooster Glass

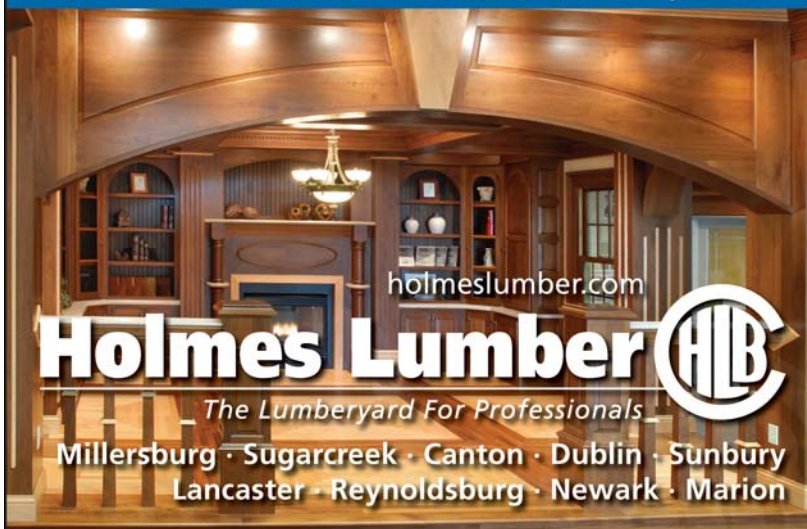
2016 Parade of Homes

Builder's Sign up Deadline is APRIL 5!

Sponsor & Advertising Deadline is MAY 23 WITH AD COPY!

P.S. PAID ATTENDANCE IN 2015 WAS 9,000+ PEOPLE!!

Fine Hardwood Trim, Doors, & Custom Millwork for your Home



The most terrifying words in the English language are: I'm from the government and I'm here to help.

Ronald Reagan



PARADE OF HOMES

Scattered Site

July 22-24 & July 29-31, 2016

Join the Team - Be a Sponsor!

Deadline for Sponsorship with ad copy is May 23, 2016

NOTE: The above Deadline is Final.

Our MOST Prestigious Sponsorship

THE DIAMOND ONLY \$1,850

Full page FREE COLOR ad in the Parade Brochure, Color Logo on Cover of Parade Brochure, 1-car Garage space to show off your business, 2 radio spots & additional recognition in most forms of advertising

Gold Sponsor \$1,500.00

Full page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, a 1-car garage space, 1 radio spot, additional recognition in selected ads.

Silver Sponsor \$ 750.00

1/2 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, 1-car garage space, additional recognition in selected ads.

Charter Sponsor \$ 350.00

1/4 page FREE COLOR ad in the Parade Brochure, mention on the cover of the Parade Brochure, additional mention in selected ads.

Meet The Public – Rent a 1-Car Garage Space \$ 300.00

First Come – First Serve, Sponsors have first choice!

Get Your Name out – Run an Ad in the Brochure

Glossy Color	\$600.00 (Limited Availability)	9.437" high x 7.437" wide
Full Page Ad	\$400.00 ADD COLOR FOR \$45.00	9.437" high x 7.437" wide
½ Page Ad	\$250.00 ADD COLOR FOR \$35.00	4.718" high x 7.437" wide
¼ Page Ad	\$200.00 ADD COLOR FOR \$25.00	4.718" high x 3.718" wide

5000 Brochures are distributed 4 weeks prior to the Parade in the grocery stores, restaurants & businesses in Wayne & Holmes Co.

NON-MEMBERS WELCOME!

ADD \$300 to all above listed prices.

Color ads in brochure are an additional \$60 for full page, \$40 for 1/2 page & \$20 for 1/4 page plus cost of ad.

All sponsorships & ads are subject to approval by the Parade committee

2016 Building Departments Meeting



Merle Stutzman, Chairman of the Board for the HBA is also YOUR representative at the National Level.

The National Association of Homebuilders is an was founded in the early 1940s, NAHB has served as the voice of America's housing industry. NAHB works to ensure that housing is a national priority and that all Ameri-

cans have access to safe, decent and affordable housing, whether they choose to buy a home or rent.

Mark Zollinger is YOUR representative at the State Level & he also serves as the Ohio Home Builders Association Area V.P.

OHBA serves its membership by promoting proactive involvement on state issues and legislation impacting the residential building industry such as wetlands, affordable housing, workers' compensation, etc. OHBA will continue to serve its members as the voice of the building industry on a state level.



2016 Building Departments Meeting



Tim Monea, Wooster Chief Building Inspector (left) & Ray Zytowiecki, Wayne County Chief Building Inspector (right) opened the Meeting with lots of great information.



Matt Ross, County Building/Electrical Inspector talked about finding the plans & more.



Don Westphal, County Building/Electrical Inspector spoke About smoke detectors

Kim Fahrni, City Building/Electrical/Inspector Spoke on permits & GFCI requirements



Insulation of foundation walls was discussed, along with SO much more. Copies of the hand-outs are available. Call the HBA.

2016 Building Departments Meeting



*Every year the HBA donates to a Scholarship for a OSU/ATI Construction trades person from Wayne or Holmes Counties
2015-16 Recipient was Matthew Lowe of Millersburg who shared is goals with us.*

Steve Gill of Lowes, our Event Sponsor, talked about their Lowe's ProServices program & also drew the winners of the Lowe's Gifts:

Tape Measure

Don Westphal

Speed Square

Dale Miller

Tool Box

Robert Miller

Shop Broom

Dave Schlabach

Shovel

Gerald Swartzentruber



THANK YOU LOWES & STEVE GILL !!

Winner of the 50/50 was
Phil Meade of Capstone Homes
Phil won \$36 !

Home Builders Association of Wayne & Holmes Counties

NEW MEMBER BLITZ

2016 NEW MEMBER PROGRAM

For each new member **YOU** sign up your company
receives a **\$25** rebate check in November

Sign up 5 new members AND
Your 2017 dues are PAID!



THANK YOU FOR RENEWING!!

2016 RETENTION PROGRAM

**Everyone who renews in 2016 gets their
name tossed into a hat to win \$200!**

This will be drawn at the
November 15 General Membership Event
You must be present to win this!

Membership & Retention Programs run
November 1, 2015 through October 31, 2016



THE HOME BUILDERS ASSOCIATION OF
WAYNE & HOLMES COUNTIES
ANNUAL SUMMER



GOLF OUTING

June 17—Pines Golf Course

Registration starts at 7:00 a.m., shotgun start at 8:00 a.m.

It's that time again! One of the most popular, best attended event of the HBA, don't miss out on a great opportunity to be recognized & be sure to grab your clubs & sign up to join in the day!

SPONSORSHIP OPPORTUNITIES

Ace Sponsor \$300 member - \$500 non-member

Includes: Two Hole Sponsor Signs, recognition in food & door prize contributions

Birdie Sponsor \$100 member - \$200 non-member

Include: One Hole Sponsor Sign

ADD \$50 & have an employee at the tee box to greet the golfers

Baby Shot Sponsor \$100 member only

Includes your choice of one of the following (first come—first serve):
Baby Ball, Proximity Awards, Cash Awards, Goodie Bag

Shooting for the Green Sponsor \$50 member only

Sit at the Hole to take the bets on golfers making the green in one shot & talk with every golfer

Cost for Signing up by June 3

\$70/golfer—\$280/foursome

After June 3

\$75/golfer—\$300/foursome

Final Deadline to Sign Up is June 8

Outing Includes: Coffee, Donuts, Goodie Bags, Food at the Turn,
Lunch after 18 holes,
Proximity & Low Score Awards & Door Prizes



ARE YOU READY FOR SOME BASEBALL???

May 27, 6:35 p.m.

Akron Rubber Ducks Game & Fireworks!

\$7.00 per ticket Quantity is limited.

Meet at the Barley House before the game to enjoy good food & company, **5:00 p.m.**

It is walking distance to Canal Park at 222 S. Main Street, Akron



2016 Parade of Homes

Radio Ads

Each sponsor to receive (6 to 7) 30-second commercials to air 1/3 TAP (6am-Midnight) on both WQKT-FM & WKVX-AM

In addition, each commercial that is aired will have an additional 30-seconds attached to promote the Parade of Homes

Commercial will contain 30 seconds for each individual business & 30 seconds to promote the Parade of Homes. Commercials will air week of 7/18/16 & 7/25/16.

ALL RATES ARE NET TO THE HBA & BILLED BY THE HBA.

Total Package Cost \$125 per business

Coming Up

May 27—Rubber Ducks Game

June 17 Golf Outing—Pines Golf Course

July 22-24 & July 29-31 Parade of Homes

August 16 Family Picnic To be Determined

Fall Golf Outing—Date to be set soon!

September 20—TO BE DETERMINED

October 18 Reverse Raffle

November 15 Builders Showcase & Membership/Retention Contest

BE AN EVENT SPONSOR!

To: All HBA Associate Members:
From: Wayne Yoder, Social Chairman
Re: \$100 Event Sponsorship

We would like to invite you to participate in an exciting new program we have started!

Each HBA Event, we would like to give away a gift valued at \$100 to an attending member.

What does this mean? We are asking for donations to raffle these off at no cost to your HBA members!

You will receive in return, recognition as the Event Sponsor that evening with 2 minutes to talk about your company, recognition in the HBA Focus Newsletter & on the HBA Facebook page!

We can also provide you with a donation form for tax purposes!

Give Wayne Yoder the HBA at 330-466-4218 or call the HBA at 330-345-1293.

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This is
a great
opportunity
to get your
name out
there!



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Money-saving discounts that benefit you, your business, and your family



nahb.org/MA

Builders Members

89 Homes & Building Imprv.	Homes by JDM Structures	Sommer & Swartzentruber
Berlin Construction	Ivan Yoder Builders	Straub Homes, Inc.
Capstone Custom Homes	K & M Builders	Suppes Homes
Dave Schlabach Custom Hms	Kerricook Construction	Suttle Construction
Downs Construction	MD Custom Builders, LLC	Walnut Valley Log Homes
Eli Miller Construction	Mast Builders	Wayne Homes
Fairview Log Homes	Miller Homes	Weaver Custom Homes Inc.
Fred Mathys Construction	Oswald Builders	Yoder Builders
Gasser Builders Inc.	Ratliff Custom Homes Inc.	Zollinger Builders
Greg Starr Builder	Salter Group Quality Homes	
H & H Custom Homes	Schlabach Builders Ltd.	

Associates Members

Albright Welding & Sply.Co.	Howard Hanna	ProVia
Alside Supply Center-Massillon	Howmar Carpet	Quality SIPS Ltd.
American Building Mtrls.	Hummel Insurance Agency	R & M Spouting
Apple Creek Banking Co.	JR Weaver Trim	R J Closets
Buckeye Fencing	Keim Concrete	Rea & Associates
Buckeye Mobile Power Wash	Keim Lumber	Re/Max Showcase
Chad's 5 Star Lawn Care	Kidron Sports Center	Riceland Flow Care
Charter One Bank	Kidron Vinyl Rail & Fence	Rogers Overhead Door
Coalway LLC	Lehman Painting	Sherwin Williams Co.
Commercial & Savings	Lincdor LLC	Shetler Excavating
Daily Record	Lincoln Way Interiors	Spray Foam Solutions
D. Dannemiller Electric	Lodi Lumber Co.	Stark Truss Co Inc.
Deco-Crete Supply	Lowes	Steiner Lumber
Denco Marketing Co.	MCTV	Steiner Masonry
Dutch Country Stone	Magic Door Inc.	Suttle Specialties
Eco-Seal Home Solutions	Marinello Realty	Swiss Valley Fence
Farm Credit Mid-America	Metals USA	Sword Excavating
Farmers State Bank	Mid-Ohio Concrete	TimCo Pavement Striping
Feikert Sand & Gravel	Miller Overhead Doors	Troyer Roofing & Construction
Fike Agency	Miller Seamless	Wayne County Title Co.
First Choice Exteriors Ltd.	Mooney & Moses Insul.	Wayne Savings Bank
First-Knox National Bank	Moser Concrete Const.	Wayne Siding Home Imprv.
Frontz Drilling Inc.	Most Paving	Waynedale Truss
G.E. Baker Construction	Mt. Hope Fence	Weaver Concrete Finishers
Galehouse Lumber Co.	Mullet Cabinets	Westfield Bank
Gerber Lumber & Hdwr	Nancy's Draperies	Wood Floors Unlimited
Grandview Landscaping	National Carpet Mill Outlet	Wooster Glass Co. Inc.
Hohler Heating & Cooling	North American Title Insurance	Yarnell Electric Inc.
Holmes Lumber & Bldg.	North Central Insulation	Yoder Window & Siding
Holmes Siding Contractors	Ohio Floor Company	
Holmes-Wayne Elec Co-Op	Olde Parsonage	
Home Appliance Inc. Co	Orville Trucking & Grading	

Support/Friends

Ashland/W. Holmes Career Center • Compensation Consultants • Habitat for Humanity
John Long • Keating Law Offices • Bob Murray • OSU/ATI • Wayne Co. Schools Career Center
Wayne County Commissioners • Wayne County Park District

YOUR HBA

2016 Board of Trustees

Chairman:	Merle Stutzman	330-263-0606
Vice Chairman:	Steve Nolletti	419-368-8108
Secretary/Treasurer:	Wayne Yoder	330-684-1050
Immed. Past Chairman:	Mark Zollinger	330-669-9910

Trustees:

Linda Amos 330-887-8790	Mark Dorffer 330-857-2021
Scott Morgan 330-264-5767	Alan Ratliff 330-345-6404
Dave Schlabach 330-279-4640	Jeff Smith 330-698-0129
Dave Suttle 330-264-6137	Marlin Yoder 330-567-2647

NAHB Director: Merle Stutzman

OHBA Director: Mark Zollinger

HBA Office:

Executive Officer: Debbie Tracy-Windom
330-345-1293 Fax: 330-345-4820
Email: hba3690@aol.com Or Visit: www.whhba.com

MISSION STATEMENT

The Home Builders Association of Wayne & Holmes Counties is committed to professional excellence & dedicated to promoting its members, furthering consumer knowledge & serving the community.

4973 Cleveland Rd.
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April Showers - May Flowers